

Remote Property Management

Made Easy

Sunita Rao

An OCI living in the UK

Goal

To sell a property
 in Bangalore and reinvest
 in a new residence for future
 visits to India

Challenge

- Efficiently sell existing property in Bangalore to get the best value on investment
- Identify a suitable new property matching Sunita's needs and preferences
- Manage the entire real estate transaction process remotely

Way2Wealth PRAVA Intervention



Market Analysis and Valuation

Conducted a comprehensive micro-market analysis to establish an optimal selling price for the Bangalore property



Targeted Marketing Strategy

Leveraged our network of channel partners to identify potential buyers and negotiate favorable terms on behalf of the client



Personalized Property Search

Based on Sunita's preferences, we curated a selection of properties in Bangalore that met her requirements



Streamlined Transaction Management

Provided ongoing communication and support throughout the process, ensuring a smooth and stress-free experience for her



Outcome



Successful Real Estate Transition

Sunita successfully sold her Bangalore property at a competitive price and found a new residence that perfectly suits her needs



Enhanced Investment Potential

The sale freed up capital, giving Sunita greater flexibility to explore new investment opportunities